

KNAUF AND KNAUF
CERTIFIED PUBLIC ACCOUNTANTS
504-08 GRANITE BUILDING
ROCHESTER 4, NEW YORK
HAMILTON 6-5291, 6-5292

April 28, 1960

Mr. Turner Dow, Commodore
Rochester Yacht Club
5555 St. Paul Boulevard
Rochester, New York

Dear Mr. Dow:

At your request we have examined financial statements of the Rochester Yacht Club for all years available in order to prepare a summary of debts discharged and expenses incurred and paid by the Rochester Yacht Club for the Rochester Yacht Club Company in order to retain and maintain original properties purchased by the Company but used, improved, enlarged and maintained by the Membership Club. To ascertain at this date the exact amount expended by the Club would be an impossibility as the records available are not sufficient in detail, but an approximate amount can be obtained by using the earliest cost incurred by the Company adjusted to present price levels or by using an average of certain expenses incurred.

For your information, we have prepared the following exhibits showing the financial condition of the Company and the Club at November 30, 1935; also expenses paid by the Club:

Exhibit "A" - Balance Sheet - Rochester Yacht Club Company -
November 30, 1935.

Exhibit "B" - Balance Sheet - Rochester Yacht Club -
November 30, 1935.

Exhibit "C" - Expense Analysis - For the Years Ending
November 30, 1935 through November 30, 1959.

The balance sheet of the Company - Exhibit "A" - at November 30, 1935 discloses only fixed assets consisting of land, buildings, etc. Liabilities total \$11,350.00 and consist of notes due the New York Central Railroad and an account payable, mortgage payable and bonds payable. Miss Marion Webb, office manager at the Club, believes that land designated as Section "C" at the basin was purchased for approximately \$6,200.00 and was financed by notes and a mortgage. The notes, mortgage and account payable later are deleted from the balance sheet and the assumption would be that they were discharged by payments made by the Club. Exhibit "A" discloses a surplus account in the amount of \$39,642.28, but does not disclose what type of surplus. A letter by the treasurer of the Company during 1935 discloses that the records were in bad order and that an appraisal was made in order to ascertain values and set up new records.

Mr. Turner Dow, Commodore
Rochester Yacht Club

April 28, 1960

The balance sheet of the Rochester Yacht Club - Exhibit "B" - at November 30, 1935, you will note, discloses no fixed assets.

From our expense analysis - Exhibit "C" - we can obtain some information as to sums paid in maintaining the original properties. The tax account consists of all taxes paid, but property taxes that were detailed varied from \$632.76 during 1935 to \$768.72 during 1958. In our summary we have used \$700.74 as a yearly cost or \$17,518.50 for the 25 year period.

Insurance, consisting of all insurance paid, has increased from \$1,258.92 in 1935 to \$3,784.83 during 1959. We have used an average amount of \$2,188.58 yearly or \$54,714.50 for the period.

Interest indebtedness was owed both by the Company and the Club at November 30, 1935. Interest amounting to \$5,748.13 was paid by the Club during the following 13 years. As the yearly interest charge owed by the Company could not exceed at 5% - \$525.00 yearly, we have used \$525.00 yearly for an average life of 6½ years or \$3,412.50.

Club house and grounds upkeep and repair during the 25 year period amounted to \$111,743.52. Yard, dock and railway upkeep and repairs during the same period are \$80,747.52. During 1935 these expenses amounted to \$2,970.99. Assuming normal upkeep to be approximately \$3,000.00 yearly, we have used \$3,000.00 increased by a 4% change in the price level yearly or \$125,256.79 for the 25 years.

A summary of Company liabilities paid and expenses incurred by the Club in maintaining the original properties of the Company is as follows:

Liabilities paid	\$ 7,450.00
Property taxes	17,518.50
Insurance	54,714.50
Interest	3,412.50
Repairs and upkeep	125,256.79
Total	<u>\$206,352.29</u>

We would again call to your attention that conclusions drawn are based on assumptions and cannot be exact owing to the lack of detailed records of the Company and Club.

Yours very truly,

Knauf and Knauf

Knauf and Knauf

ROCHESTER YACHT CLUB COMPANYROCHESTER, NEW YORKBALANCE SHEET - NOVEMBER 30, 1935
(Per Books - Without Audit)ASSETSFixed:

Land	\$ 39,191.20
Building, Docks and Breakwater	45,565.00
Machinery, Trucks and Tracks	13,000.00
Club Boat	500.00
Club House Equipment and Furniture and Fixtures	4,008.58
Office Furniture and Fixtures	90.00

Total

\$102,354.78

LIABILITIESCurrent:

Notes Payable - New York Central Railroad	\$ 2,400.00
Account Payable - Mayer Building Account	850.00

	<u>850.00</u>	\$ 3,250.00
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Fixed:

Mortgage Payable	4,200.00
Bonds Payable	3,900.00

8,100.00

Capital:

Capital Stock Outstanding	51,362.50
Surplus	39,642.28

<u>51,362.50</u>	<u>39,642.28</u>	<u>91,004.78</u>
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Total

\$102,354.78

ROCHESTER YACHT CLUBROCHESTER, NEW YORKBALANCE SHEET - NOVEMBER 30, 1935
(Per Books - Without Audit)ASSETSCurrent:

Cash in Bank	\$ 553.15
Cash in Bank - Special	619.32
Accounts Receivable	4,904.25
Loans Receivable - Dinghy Account	<u>105.00</u> \$ 6,381.72

Other:

Merchandise - Boat - "Doris Ann"	288.23
Prepaid Insurance	<u>840.57</u> 1,128.80

Total

\$ 7,510.52

LIABILITIESCurrent:

Accounts Payable	\$ 6,422.49
Notes Payable - Bank	2,000.00
Loan Payable - Rochester Yacht Club Committees	<u>1,500.00</u> \$ 9,922.49

Deferred:

Accrued Interest	1,206.50
Prepaid Dues	75.00
Subscriptions to Rochester Yacht Club Company	
Capital Stock	135.00
Dredging Income - Special Fund	<u>1,898.92</u> 3,315.42

Capital:

Surplus	<u>5,727.39</u>
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Total

\$ 7,510.52

ROCHESTER YACHT CLUB

ROCHESTER, NEW YORK

EXPENSE ANALYSIS

FOR THE YEARS ENDING NOVEMBER 30, 1935 THROUGH NOVEMBER 30, 1959
 (Per Books - Without Audit)

	Taxes	Insurance	Interest	Club Repairs and Upkeep	House-Grounds Repairs and Upkeep	Railway-Yard-Boat Repairs and Upkeep
November 30, 1935	\$ 632.76	\$ 1,250.92	\$ 1,075.00	\$ 1,365.86		\$ 1,605.13
November 30, 1936	577.72	1,246.61	822.00	1,293.66		3,159.80
November 30, 1937	1,272.53	1,313.29	676.69	1,363.63		5,122.74
November 30, 1938	924.06	1,250.15	528.00			
November 30, 1939	986.63	1,395.07	598.67			
November 30, 1940	1,065.93	1,290.24	587.01	2,644.15		817.94
November 30, 1941	1,186.35	1,391.94	495.13	2,543.33		523.21
November 30, 1942	1,152.70	1,465.86	333.13	1,489.05		449.58
November 30, 1943	1,258.98	1,261.96	211.50	1,116.34		889.13
November 30, 1944	1,213.40	1,531.23	132.00	1,542.79		2,497.26
November 30, 1945	674.55	2,094.01	132.00	2,996.80		1,845.41
November 30, 1946	1,684.52	1,920.04	132.00	2,166.58		6,080.92
November 30, 1947	1,342.58	1,472.56	25.00	1,606.52		3,895.39
November 30, 1948	1,403.35	1,854.61		2,817.55		5,706.08
November 30, 1949	1,681.67	2,327.76		5,979.82		5,012.40
November 30, 1950	1,204.53	2,370.30		6,280.80		3,370.23
November 30, 1951	906.72	2,300.14		3,394.47		4,302.23
November 30, 1952	2,508.31	2,394.49	114.45	4,612.37		3,047.43
November 30, 1953	2,610.63	2,787.75	218.26	8,016.82		6,277.07
November 30, 1954	2,516.41	3,733.56	134.46	8,718.27		5,298.27
November 30, 1955	3,126.29	3,153.97	20.13	8,189.66		10,298.11
November 30, 1956	2,960.11	3,600.88		14,991.89		4,225.15
November 30, 1957	3,122.35	3,891.21		10,740.42		4,891.41
November 30, 1958	768.72	3,623.14	53.33	12,865.08		
November 30, 1959	3,887.76	3,784.83	125.10	5,007.66		1,402.63
Totals	\$ 40,669.76	\$ 54,714.54	\$ 6,413.86	\$ 111,743.52		\$ 80,717.52

ROCHESTER YACHT CLUB
Statement of Receipts and Expenditures
For the Year Ended November 30, 1960

<u>Operating Income:</u>	<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Actual</u>
Dues	\$26,949.00	\$27,450.55		
Locker Rentals	2,800.00	2,716.66		
Yard Storage	2,200.00	3,819.89		
Labor - Boat Handling	7,700.00	6,670.06		
Moorings	3,000.00	4,101.83		
Sundry	500.00	229.33		
Spar Storage		33.28		
Profit from Store - Schedule I	700.00	895.99		
Profit from Dining Room, Bar & House - Schedule II	2,600.00	2,751.66		
Hand Book	250.00	000.00		
Total Operating Income	\$46,699.00	\$48,669.25		

Capital Improvement Income:

Moorings	\$11,293.00	\$12,111.92		
Dry & Wet Sailing	1,000.00	1,032.76		
Non-Storage Penalty	500.00	547.70		
Total Capital Improvement Income		\$12,793.00	\$13,692.38	
Total Income		\$59,492.00	\$62,361.63	

Operating Expenditures:

Sailing	1,500.00	1,340.96		
Entertainment	1,500.00	1,651.13		
Property Committee - Schedule III	16,125.00	18,036.20		
General & Administrative -				
Schedule IV	26,140.00	23,837.99		
Total Operating Expense	**45,265.00	**44,866.28		

Capital Improvement Expenditures:

New Docks		5,919.33		
Resurfacing Parking Area; Dry Sail Area; Upkeep Bldgs & Grounds..		2,255.71		
Machinery		184.07		
	**6,140.00	**8,359.11		
Remodeling Kitchen, Bar & Lounge..	5,000.00	7,162.45		
Treasurer Office	500.00	612.88		
(*Land Acquisition - Payments)				
(on Note - \$1,000)				
Total Capital Improvement Expenditures	**11,640.00	**16,134.44		
Total Expenses		**56,905.00	**61,000.72	
Budgeted Receipts over Expenditures		\$ 2,587.00	\$ 1,360.91	
* Land Acquisition - Payment on Note			\$ 1,000.00	
Total Receipts Exceeding Disbursements for the year			\$ 360.91	
Total Budgeted Receipts Exceeding Disbursements for the year			\$ 339.00	

STORE COMMITTEE

Operating Statement

SCHEDULE I

Sales

Store Mdse.	.....	\$12,831.07
Gasoline	.....	3,048.08
Diesel Fuel Oil	.....	852.90
Ice	.....	<u>847.62</u>
		\$17,579.67

Cost of Sales

Inventories 12/1/59	.....	5,118.93
Diesel Fuel Oil Purchases	.....	630.72
Ice Purchases	.....	563.30
Merchandise Purchases	.....	8,514.65
Gasoline Purchases	.....	<u>2,523.82</u>
		17,351.42
Less: Inventories - 12/1/60	.....	<u>4,893.89</u>
		<u>12,457.53</u>
GROSS PROFIT ON SALES	.....	\$ 5,122.14

Operating Expenses

Fuel, Clerical, Misc.	.....	710.16
Cash Advanced Storekeeper	.....	1,310.00
Storekeeper's Commission	.....	<u>2,205.99</u>
		<u>\$ 4,226.15</u>
NET PROFIT FROM STORE OPERATION	.....	\$ 895.99
Budgeted Net Profit from Store Operation for year	.....	\$ 700.00

HOUSE COMMITTEE

Operating Statement

SCHEDULE II

Bar Sales \$ 28,400.53

Cost of Sales

Bar Inventory \$ 2,258.08

Purchases 10,023.14

\$12,281.22

Inventory at Closing .. 2,053.97

\$10,227.25

Bar Expenses

SCHEDULE V 5,905.38

16,132.63

GROSS PROFIT FROM BAR OPERATION \$ 12,267.90

Food Sales 40,714.19

Cost of Sales

Food Inventory 1,028.39

Food Purchases 20,659.22

21,687.61

Inventory at Closing .. 1,467.05

20,220.56

Dining Room Expenses

SCHEDULE VI 9,548.29

29,768.85

GROSS PROFIT ON FOOD 10,945.34

Add: House Income - Dining Room Rental, etc. .. 1,641.27

GROSS PROFIT FROM DINING ROOM OPERATION 12,586.61

TOTAL GROSS PROFITS - Dining Room, Bar & House Income. 24,854.51

Less: House Expenses - SCHEDULE VII 17,761.50

Less: House Expenses - SCHEDULE VIII 4,341.35

22,102.85

TOTAL RECEIPTS OVER EXPENDITURES \$ 2,751.66

BUDGETED RECEIPTS OVER EXPENDITURES \$ 2,600.00

SCHEDULE OF EXPENSES - November 30, 1960

Property Committee - Operating - SCHEDULE III:

Upkeep Tug	\$ 547.03
Yard Tools	45.40
Upkeep Buildings & Grounds	5,333.77
Boat Handling	2,595.31
Dock Repairs	209.75
Locker Repairs	672.01
Watchmen	2,893.86
Cost of Labor Billed	1,731.37
General	3,319.24
Repairs to Equipment	<u>688.46</u>
	\$18,036.20

General & Administrative - SCHEDULE IV:

Rent	125.00
Heat, Light & Power	2,107.66
Telephone	1,196.73
Misc. Office Supplies & Equipment ...	1,199.47
Postage	626.19
Water	178.60
Insurance	3,162.97
Clerical	4,973.27
Taxes	4,346.66
Depreciation (Funded)	4,500.00
Legal Fees	1,302.63
Interest	<u>118.81</u>
	23,837.99

Bar - SCHEDULE V:

License, Bond, Lic. Pub., Permit, Ret. Stamp, etc.	265.00
Miscellaneous	168.44
Laundry	297.59
Bartenders' Salaries	4,907.63
Equipment	172.77
Repairs	<u>93.95</u>
	5,905.38

Dining Room - SCHEDULE VI:

Laundry	1,495.31
Cook	4,393.99
Waitresses	3,431.75
Miscellaneous	<u>227.24</u>
	9,548.29

House - SCHEDULE VII:

Notices & Postage	127.18
Gas & Electric	1,308.78
Telephone	72.90
Porter	5,141.68
Manager	7,155.00
Secretary	152.07
Equipment	637.21
Repairs	726.79
Misc. Supplies, Upkeep Grnds., Rentals ...	<u>2,439.89</u>
	17.761.50

House - Capital Improvements - SCHEDULE VIII:

Sander & Polisher	292.94
Inter-Com ($\frac{1}{2}$ cost)	88.33
Equipment	1,742.68
Furniture	641.27
Remodeling Bar, Painting Bar & Lounge ...	<u>1,576.13</u>
	4,341.35

ROCHESTER YACHT CLUB

November 30, 1960

EXHIBIT A - Inventories:

	<u>1959</u>	<u>1960</u>
Liquor	\$2,258.08	\$2,053.97
Food	1,028.39	1,467.05
Store Merchandise	4,719.24	4,453.26
Gasoline	373.63	377.97
Diesel Fuel Oil	<u>26.06</u>	<u>62.66</u>
	<u>\$8,405.40</u>	<u>\$8,414.91</u>

EXHIBIT B - Accounts Payable:

	<u>1959</u>	<u>1960</u>
Regular	\$2,535.68	\$3,498.78
Dining Room, House & Bar	2,144.52	3,291.23
Store	694.54	1,908.62
Storekeeper's Commission	<u>10.14</u>	<u>1,348.89</u>
	<u>\$5,384.88</u>	<u>\$10,047.52</u>

EXHIBIT C - Reserves:

	<u>1959</u>	<u>1960</u>
Sales Tax	\$ 76.41	\$ 136.32
Junior Sailing Fund	629.09	1,216.88
Capital Reserve	9,763.41	16,283.21
Tax Fund	408.45	718.91
Library Fund	39.08	39.08
Dues and Initiation Fee Tax	328.23	455.28
Permanent Dock Fund	<u>1,043.64</u>	000.00
Excise Tax on Services	237.39	404.61
Rochester Race	000.00	72.00
Lounge Fund	000.00	603.53
Frost-Bite Fund	<u>000.00</u>	<u>30.00</u>
	<u>\$12,525.70</u>	<u>\$19,959.82</u>

ROCHESTER YACHT CLUB
COMPARATIVE BALANCE SHEET

Nov 30, 1959

Nov 30, 1960

CURRENT ASSETS

Cash on Hand & in Bank:

General Fund.....	\$ 2,451.80	\$ 2,037.62
Allocated to Special Funds... <u>2,530.95</u>		<u>3,272.89</u>
	\$4,982.75	\$5,310.51

Cash in Central Trust (Reserve Account).....	9,763.41	16,283.21
Accounts Receivable.....	2,780.08	6,614.16
Inventories - EXHIBIT A	8,405.40	8,414.91
Working Fund for Dining Room, House & Bar.....	300.00	300.00
Prepaid Insurance.....	<u>2,064.00</u>	<u>3,372.97</u>
TOTAL CURRENT ASSETS.....	28,295.64	40,295.76

FIXED ASSETS

Buildings & Equipment	101,006.92	101,006.92
Less: Reserve for Depreciation.. <u>52,737.02</u>		<u>57,237.02</u>
TOTAL FIXED ASSETS.....	48,269.90	43,769.90

OTHER ASSETS

Securities, Mortgages, etc.	4,785.85	.5,214.90
2% Capital Notes Repurchased	<u>354.50</u>	<u>383.00</u>
TOTAL OTHER ASSETS.....	<u>5,140.35</u>	<u>5,597.90</u>
TOTAL ASSETS	\$81,705.89	\$89,663.56

CURRENT LIABILITIES

Accounts Payable - EXHIBIT B	\$5,384.88	\$10,047.52
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DEFERRED LIABILITIES

Notes Payable to Members for Capital Improvements	\$20,810.00	\$20,240.00
Notes Payable - Bank	<u>2,750.00</u>	<u>1,750.00</u>
TOTAL DEFERRED LIABILITIES	23,560.00	21,990.00

RESERVES - EXHIBIT C	12,525.70	19,959.82
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SURPLUS	<u>40,235.31</u>	<u>37,666.22</u>
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TOTAL LIABILITIES & SURPLUS	\$81,705.89	\$89,663.56
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ROCHESTER YACHT CLUB
Statement of Receipts and Expenditures
For the Year Ended November 30, 1960

<u>Operating Income:</u>	<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	<u>Actual</u>
Dues	\$26,949.00	\$27,450.55		
Locker Rentals	2,800.00	2,716.66		
Yard Storage	2,200.00	3,819.89		
Labor - Boat Handling	7,700.00	6,670.06		
Moorings	3,000.00	4,101.83		
Sundry	500.00	229.33		
Spar Storage		33.28		
Profit from Store - Schedule I	700.00	895.99		
Profit from Dining Room, Bar & House - Schedule II	2,600.00	2,751.66		
Hand Book	250.00	000.00		
Total Operating Income	\$46,699.00	\$48,669.25		

Capital Improvement Income:

Moorings	\$11,293.00	\$12,111.92		
Dry & Wet Sailing	1,000.00	1,032.76		
Non-Storage Penalty	500.00	547.70		
Total Capital Improvement Income		\$12,793.00		\$13,692.38
Total Income		\$59,492.00		\$62,361.63

Operating Expenditures:

Sailing	1,500.00	1,340.96		
Entertainment	1,500.00	1,651.13		
Property Committee - Schedule III	16,125.00	18,036.20		
General & Administrative -				
Schedule IV	26,140.00	23,837.99		
Total Operating Expense	**45,265.00	**44,866.28		

Capital Improvement Expenditures:

New Docks		5,919.33		
Resurfacing Parking Area; Dry Sail Area; Upkeep Bldgs & Grounds..		2,255.71		
Machinery	**6,140.00	**8,359.11		
Remodeling Kitchen, Bar & Lounge..	5,000.00	7,162.45		
Treasurer Office	500.00	612.88		
(*Land Acquisition - Payments)				
(on Note - \$1,000)				
Total Capital Improvement Expenditures	**11,640.00	**16,134.44		

Total Expenses	**56,905.00	**61,000.72
Budgeted Receipts over Expenditures	\$ 2,587.00	\$ 1,360.91

* Land Acquisition - Payment on Note	\$ 1,000.00
Total Receipts Exceeding Disbursements for the year	\$ 360.91
Total Budgeted Receipts Exceeding Disbursements for the year ...	\$ 339.00

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House - Capital Improvements - SCHEDULE VIII:

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STORE COMMITTEE

Operating Statement

SCHEDULE I

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Gasoline Purchases	<u>2,523.82</u>
		17,351.42
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Bar Expenses

SCHEDULE V 5,905.38

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GROSS PROFIT FROM BAR OPERATION \$ 12,267.90

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Cost of Sales

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SCHEDULE VI 9,548.29

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GROSS PROFIT FROM DINING ROOM OPERATION 12,586.61

TOTAL GROSS PROFITS + Dining Room, Bar & House Income. 24,854.51

Less: House Expenses - SCHEDULE VII 17,761.50

Less: House Expenses - SCHEDULE VIII 4,341.35

22,102.85

TOTAL RECEIPTS OVER EXPENDITURES \$ 2,751.66

BUDGETED RECEIPTS OVER EXPENDITURES \$ 2,600.00